

#### **TOTAL GUESTS**

1,103



## **In-Person Guests**

458 Live-Streaming Guests



The Smart Manufacturing community convened in Pittsburgh with manufacturing professionals from small to large organizations gathered looking for practical pathways to Industry 4.0, and the enabling technologies/services to support their journey.

Our guests represent companies in various phases of digitalization of their businesses. Many looking for the strategic vision and in progress execution to fully optimize and leverage - People, Process, and Technology.

# **GUEST PROFILE**

#### **JOB FUNCTIONS**

18%	Owner/Company Management/
	Owner/Company Management/ Corporate Executive

17% Sales and Marketing

9% Manufacturing Engineering Management

Manufacturing Production Department (non-management)

Manufacturing Engineering Department (non-management)

**6%** Design Engineer

6% Educator/Instructor

9% Information/IT Systems

5% Product Design and Development

5% Control Engineering/ Automation

3% Manufacturing Production Management

12% Other\*

Quality Assurance & Control

<sup>\*</sup> Includes economic development, HR, Investor, program/project management, research, workforce development



#### **PRIMARY INDUSTRIES**

Industries of all types are looking to invest in 3D technologies. At SMX, you'll find a diversification of industries unlike any other event. Top industries represented at SMX 2022 included:

Aircraft / Aerospace

Automotive

Communications

Consulting / Engineering

**Consumer Goods** 

Defense

**Electronics / Computers** 

Fabricated Metal/Stampings

**Furniture** 

Government/Military

Commercial & Industrial

Machinery

Medical / Surgical

Petroleum

**Plastic Products** 

Renewable Energy

Research & Development

Services (Financial and Other)

Job Shop / Contract

Manufacturing

Additive Manufacturing & 3D Printing - Product Supplier/

Services

Chemical/Mineral

**Packaging** 

Education / Academia

#### ATTENDING COMPANIES

A. Stucki Co. Accella LLC Addve Materials

Advanced Manufacturing Office,

U.S. Dept. of Energy

Advanced Robotics for Manufacturing Advanced Technology International

Aerotech Inc.

Afomia Mekonnen Worku Agile Smart Technologies Agilent Technologies Agri-Products

**AHP Seals** 

Air Force Research Laboratory

Air Liquide

All-Clad Metalcrafters

Allegheny Educational Systems Allegheny Petroleum Products

Allegion PLC Alteia Americ

America Makes - NCDMM

American Crane & Equipment Corp. American Middle East Institute

American Ordnance Amnen Trading PLC Amsted Rail - Brenco

Andonix Aniq Flaire Arconic Corp. Arencibia Argolytics

Arkansas Manufacturing Solutions

Arrow Intelligent Solutions Ascent Aerospace Assembly OSM Astrobotic

Async Computing LLC Atalaya Leasing Atlaz LLC Auburn University

**AVMC** 

Axial Global Advisors Baldwin Richardson Foods

Balluff Worldwide

Bellflight / Bell Helicopter Textron Ben Franklin Technology Partners

BennitAl

Black Ice Strategies Bloom Energy

Bloom Engineering Co. Inc.

Boeing Bosch LLC Braskem America

California State University, Northridge

Carbinite Metal Coatings Carmeuse Americas

Carnegie Mellon University Case Western Reserve University

Catalyst Connection Centri Dyne Equipment Co. Cerro Fabricated Products LLC

Chelsea Building Products

Clemson University

Comtek Advanced Structures Ltd.

Corning Inc. Creaform

CSIA - Control System Integrators Association

Cummins Inc. Daedalus

Data Science Automation

Datanomix

Delta Bravo Artificial Intelligence

Dent Invent

Dick's Sporting Goods

Digital Foundry at New Kensington

Dimonoff Inc. **DMI** Companies

Doosan Machine Tools America

DRV Inc.

East Coast Automation Sales ECM Performance Materials Corp.

Ectron Corp.

El Camino College - Business Training Center

eLogic Energetics Inc. EnergynTech Inc. **Engineered Profiles** 

ESI

**Everett Industries** 

**EXGwear** 

Factana Computing Festo Didactic Feyen Zylstra

Finger Lakes Community College

Fitz Frames

Flashpoint Digital Marketing Flexware Innovation Inc.

Ford Motor Co.

Formalloy Technologies Inc. Fotorecord Print Center FrenchCreek Fall Safety Fusion / RoboJob USA Gardner Business Media

**GE** Aviation GenEdge Alliance

Gianaris and Associates PLC Gilson Engineering Sales

Global Manufacturing & Industrialization

Summit

Global Resilience Federation Graham Partners Growth

GrayMatter

Greater New Orleans Inc.

GrowthHive GTvate HAM Harpak-ULMA Harsco

HII - Newport News Shipbuilding

HII Ingalls Hoganas Hranec Corp. Ichor Systems

Idaho National Laboratory

Indiana University

Industrial Sales and Manufacturing

**INfab** 

Innovation Works / AlphaLab Gear

Instacart

Interface Technologies LLC

International Business Development

Group-IBDGi

Investment Casting Institute

IoTco ITS

J.P. Morgan Chase & Co. Jendoco Construction Co.

**JITbase** 

JMC Data Experts Inc. Joe Zeff Desig, Inc. Johnson & Johnson Julius Education Kaiser Manufacturing

Kanfit Ltd.

Keller Industrial Products Kennametal Inc. Kimberly Clark Corp. Kitron Technologies Krauss-Maffei Corporation

Lakhos Group Lantek

Lexus Addis Trading PLC

LINAK Linamar

Lutron Electronics LyfeBrdge MachineMetrics MAGNET

Maher & Associates Mallory Designs LLC

MANTEC

Manufacturing Laboratories

Mariner-USA Markforged Marsh Bellofram

Martin-Baker America Inc. Master Fluid Solutions

Mazak Corp.

McCormick Stevenson Corp.

Mechdyne Corp.



Melorik Import & Wholesale Trading

MEP Advanced Tech Team

MTDG - Manufacturing Technology

Deployment Group Micro Craft Inc. Microsoft

Midwest USA Chinese Chamber of

Commerce Pittsburgh Mine Safety Appliance

Mingo

Mitsubishi Heavy Industries America

M-Line Inc. Momenta

Morgan Advanced Materials & Technology

Morris Group Inc. MSA Safety

MSC Industrial Supply Co. N.E. Davis Co. Inc.

nanoLambda

NASA

National Energy Technology Laboratory NTMA - National Tooling & Machining

Association

Naval Nuclear Laboratory

NCDMM NEPIRC New Pig Corp. Nexa3D

NextManufacturing Center at CMU

NFM Welding Engineers Inc. Norman Noble Inc.

North American Höganäs North Carolina State University Northeastern University

Northwest Industrial Manufacturer Nothrop Grumman Space Systems

NWIRC NxGen Group O Neal Inc.

Oak Ridge National Laboratory

Ohio Fabricators Co.
OPC Foundation
Open Space Consultants

Oracle PCA

Panasonic Industrial IoT Solutions

Patch Consulting Pella Corp.

Penn State University

Penn State, Digital Foundry at New Kingston

Penn United Technologies
Penn United Technologies/Parker

Majestic Grinders

Pennsylvania College of Technology

Perdue University Northwest Pittsburgh Chapter, NTMA Pittsburgh Drone Services Pittsburgh Packaging

Plex Systems PM2 Strategies PMI Digital

Polaris Automation Inc.

PowerArena PPG

Pratt & Whitney
Premier Automation
Prime Systems
PRL International
Procter and Gamble
PTC Alliance
Purdue University

Oad Inc.

Oth 54 Inc. Machine Document

R3A Architecture Rain Bird RameyTEC

Raytheon Technologies RealWear Technologies REMADE Institute

Rewyndr Ricoh

Robert Morris University Rockwell Automation Rosedale Technical College Royal Master Grinders Inc.

Royal Products, Div. of Curran Mfg. Corp.

SAE International Schlumbeger Seltech USA SencorpWhite Siemens Simba Chain Sixth City Marketing SKF Aeroengine

Skyway SLM Solutions

Smart Automation Certification Alliance

SME Chapter 8 - Pittsburgh Smith & Nephew

SMW Autoblok Corp. Society of Actuaries Solenoid Solutions Inc.

STEC Global

Strata Innovative Solutions
Sustainment Technologies Inc.

Symmetry Electronics

Syntiant

TAKTL LLC Talon Group LLC T-Associates LLC Tata Consultancy Services

TechSolve Inc. Telesis TensorIoT Inc. Terravive

Texas A&M University
The Barnes Global Advisors
The University of Texas at El Paso
Thermo Fisher Scientific

Timo Industries
Tosoh Quartz Inc.
Toward Zero
Translate.One
Trend Medical

TriMech

Truebridge Partners LLC

Trumble Inc.
TRUMPF Inc.
TruSummit Solutions
Turbine Workforce

U.S. Steel

U.S. Dept. of Energy, Advanced

Manufacturing Office United Airlines University at Buffalo

University of California Los Angeles

University of Connecticut University of North Florida University of Northern Iowa University of Tennessee USI Insurance Services VDMA Washington Inc.

Verusen
W.H. Leary
W.W. Grainger Inc.
Wabtec Corporation
Walking Ridge Development

WE-EF Group Werner Co. WESCO West Monroe

West Homoe West Virginia University Westerville Dermatology Wheeler Fleet Solutions Wipro Enterprises USA Workforce K2Gray

WPAFB/AFLCMC (Wright-Patterson Air Force Base / Air Force Life Cycle Management Center)

YKK AP America Inc.

Zaviant

Zoned Commercial Business Consulting

#### **EXHIBITING SPONSORS**

5G Technologies USA Ltd. Adapdix Advanced Manufacturing International (AMI) Aegis Software Agile Additive Inc. America Makes AMT & IMTS+ ARM Institute AT&T Business Augmentir Augury Canary Labs Canvas GFX Capture 3D CESMII - The Smart Manufacturing Institute Computer Aided Technology (CATI)

Concurrency Inc.

Creaform CyManII Datanomix DveMansion Ectobox Inc. Ericsson Inc. ESI Group FactoryEye by Magic Software **GE** Digital Hexagon HighByte HiveMQ HP 3D Printing IACMI iBASEt **IGear** Inductive Automation Juxtum Inc.

Kognitiv Spark Inc.

Link Labs
Litmus
MachineMetrics
Manufacturing USA
Mariner
Mender.io
MXD
NCS Technologies
Neff Automation
nScrypt 3D Printers
Peakboard America
Phoenix Contact
Pittsburgh Regional Alliance
Pittsburgh Robotics Network
Plex Systems, a Rockwell
Automation Co

Automation Co. Praemo ProManage Promess Inc. Protected Flow Manufacturing PTC
Qeexo
REMADE Institute
Roboze Inc. 3D Printers
ShelfAware LLC
SimWell
SolidWorks
SORBA.ai
Space Tech Expo
Stratasys
SymphonyAl Industrial
Tatsoft
ThinkIQ
TRUMPF

Unified Purchasing Group

WIN-911 Software

Tulip

### **TECHNOLOGY INTERESTS**

Attendees identified the following technologies as key areas of interest.

Automation	42%	Measurement/Inspection/Test	11%
Industry 4.0	34%	ERP/MRP & Supply Chain Management	11%
Additive Manufacturing/3D Printing	<b>32</b> %	Supply Chain Integration	11%
Artificial Intelligence & Machine Learning	<b>32</b> %	Controls CAD/CAM Software	10%
Robotics	27%	Materials	10%
Industrial Internet of Things (IIOT)	26%	Modeling and Simulation	10%
3D Printing	23%	Operations Technology (OT)	10%
Collaborative Robotics (Cobots)	22%	Product Design/Engineering	10%
Lean Manufacturing	20%	Product & Process Design Management	9%
Big Data Platforms	16%	3D Printed Electronics	9%
Data Acquisition	15%	Data Translation/Interoperability	8%
Manufacturing Execution Systems (MES)	15%	Finishing/Coatings	8%
Sensors	15%	Lasers	8%
VR & AR & MR	14%	Quality	8%
Machine Vision	14%	Grinding/Deburring/Surface Finishing	<b>7</b> %
3D Imaging/Scanning	13%	Product Lifecycle Management (PLM)	<b>7</b> %
Business & Workforce Transformation	13%	RFID	6%
Cloud Computing	13%	Plastics/Polymers	<b>5</b> %
Manufacturing Management	<b>12</b> %	Flexible Manufacturing Systems	4%
Information Technology (IT)	11%	Plant, Energy & Environmental Efficiency	4%
Automated Guided Vehicles (AGVs)	11%	Cybersecurity	2%
Computer-Aided Engineering (CAE)	11%		

# DOMESTIC & INTERNATIONAL GUESTS

**56**%

Middle Atlantic / New England (CT, ME, MA, NH, NJ, NY, PA) 15%

MidWest (IL, IN, MI, OH, WI)

**13**%

South Atlantic / East South Central (AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, WV) 5%

International (Algeria, Canada, Ethiopia, Israel, Japan, Korea, Mexico, United Arab Emirates, United Kingdom)

**5**%

Pacific (CA, OR, WA)

3%

West South Central (AR, LA, TX)

2%

Mountain (AZ, CO, ID, MT, NM, WY)

1%

West North Central (IA, MN, MO, SD)

